

KANSAS CITY'S BUSINESS MAGAZINE

# INGRAM'S

JULY 2006 \$3.95



Life in the  
*fast lane*  
Kansas City's 100 Fastest-Growing Companies



**CORPORATE**  
**THE 21<sup>ST</sup> YEAR REPORT 100**  
EVOLV SOLUTIONS CLAIMS THE TITLE

# CORPORATE REPORT 100 2006

## EURONET WORLDWIDE, INC. 7<sup>TH</sup> YEAR

**Gross Revenue:** 2005: \$531,159,000 2002: \$71,048,000  
**Growth 647.61%** **Full-time employees:** 926

For five of the last seven years, Euronet has landed in the top 10 of the Corporate Report 100, a truly remarkable feat. Consider: since 1994, the company has gone from two employees to nearly 1,000; from a \$4 million venture to a company with a market capitalization of more than \$1 billion. Now consider that, as of last year, they are the first and only company providing ATM outsourcing services in *China*, which joins clients in more than 80 other countries. Of course, financial success is rewarding, but President and COO Dan Henry sees the company serving the greater good, playing a role in developing the financial infrastructure of emerging markets.



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Mike Brown, Dan Henry and Rick Weller.

## SMART CABLING SOLUTIONS 2<sup>ND</sup> YEAR

**Gross Revenue:** 2005: \$4,590,339 2002: \$658,746  
**Growth 596.83%** **Full-time employees:** 51

Making its second straight appearance in the CR100 Top 10, Smart Cabling Solutions CEO Bill Valencia credits excellent customer service, accountability and never missing a deadline for his company's continued success. The company installs and distributes voice, optical fiber, video and data communication cabling, growing from a two-person firm in Olathe to 47 employees throughout the nation, including Dallas and San Antonio, Texas. The company has also formed several key relationships within the construction industry and says that it works with all companies—from Fortune 500 giants to small start-up businesses.



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Ron Wagner, Brian Koester, Jeff Dallas, Bill Valencia and Jeff Cox.

## ETELLIGENT CONSULTING 1<sup>ST</sup> YEAR

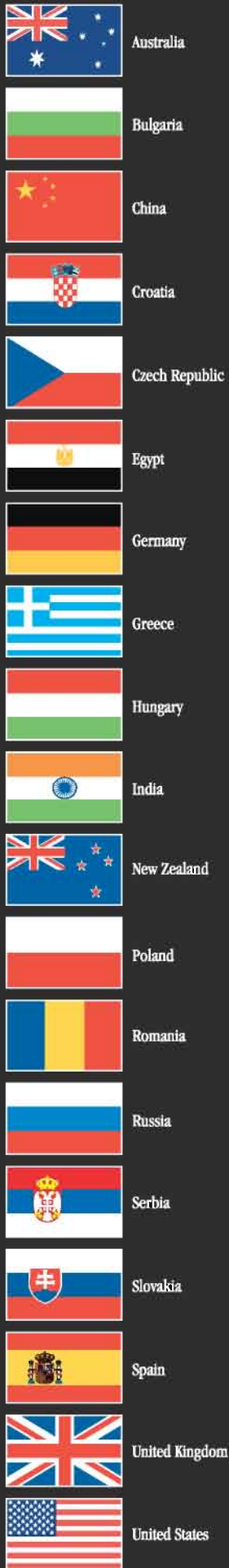
**Gross Revenue:** 2005: \$1,207,789 2002: \$182,501  
**Growth 561.80%** **Full-time employees:** 21

Jim Starcev and Mark Calhoun started this company in 2000 with \$6,000. Now employing 21 with revenues of more than \$1 million, Starcev says they've revamped their business plan "about six or seven times." Originally they saw a need to provide technical consulting to individual financial service companies. As they listened to their customers, however, they realized there was a need to provide portfolio performance reporting as well. So they developed software and created a Web interface that allowed clients to produce performance reports, which attracted national clientele. Even with no advertising to speak of (the company exhibits at two annual conferences), Etelligent has a waiting list of three months.



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Mark Calhoun, James Flynn, Nan Hueser and Jim Starcev.



# Euronet Worldwide ranks #5 in Ingram's 2006 Corporate Report 100!

In the last seven years, Euronet has ranked five times in the Top 10 in Ingram's Annual Corporate Report 100.

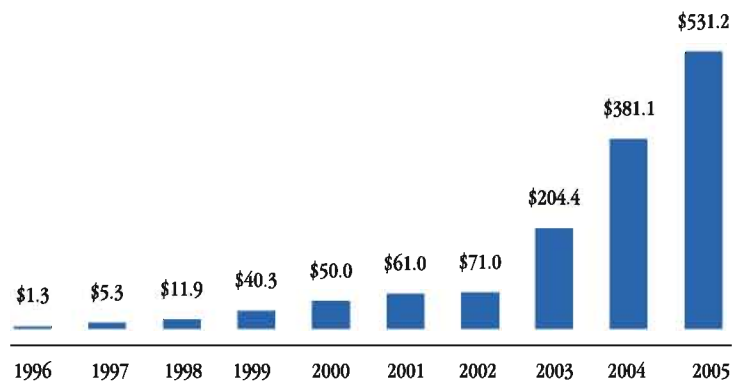
We would like to thank our 1,000 employees in 19 countries worldwide for their hard work and commitment in building a successful global company. We are proud to work with the best team in the industry.

*Michael J. Brown*

Michael J. Brown

*Daniel R. Henry*

Daniel R. Henry



REVENUE GROWTH  
(USD MILLIONS)



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